



Motivating Yourself and Your Workforce Leadership and Team Workshop ---Action Handout ---

Name: _____ Date: _____

According to my Assessment:

- My #1 Motivator/top interest is: _____ (*___ Passionate___ Extreme*)
- My #2 Motivators/top interest is: _____ (*___ Passionate___ Extreme*)
- My #6 Motivator/lowest interest) is: _____ (*___ Passionate___ Extreme___ Indifferent*)

My Notes:

Understanding My Results - ACTIONS I will take to increase interest, and decrease stress in my life, based upon my results:

Sales and Influencing Others - ACTIONS I will take to use this with clients and prospects:

Specific Management Tips - ACTIONS I will take to use this with employees and colleagues:

Motivator Interview Questions - ACTIONS I will take to use this when interviewing candidates:

One Action I will Take for Myself Next Week:

One Way I will use this at Work (in sales, leadership, or hiring) Next Week: